

PRODUCT EXTENDED WARRANTY



Introduction and Overview

Mitsubishi Electric offers extended warranty coverage for all **VFD, PLC, Servo, and HMI** products sold. This program is specifically designed for OEM's, Systems Integrators and End-Users seeking to extend warranty coverage on components purchased. Customers opting into the program will receive 1 to 4 years of extended warranty coverage, extending total warranty coverage up to 5 years.

Value

Mitsubishi Electric's extended warranty coverage delivers value and peace of mind. Components purchased with extended warranty coverage are 100% covered against manufacture defects for up to 5 years. In addition, parts covered under extended warranty are eligible for immediate replacement should a failure occur. You won't have to wait to be approved to get a replacement product. By purchasing extended warranty coverage, you can rest assured the product is covered and will be supported throughout it's life cycle.

- **Peace of mind** knowing your Mitsubishi Electric products are covered for a longer period of time
- **Available for a 1, 2, 3 or 4-year extension** of the factory warranty (please inquire if you require a longer length of time)
- **No need to wait for warranty approval** to get a replacement product through our warranty exchange program
- **Lowers the total cost of ownership**

How It Works

- Participating customers will receive 1 to 4 years of extended warranty coverage when opting into the program at time of purchase
 - Warranty cost is 3% of the net sell price per year of extended coverage.
IE: 1 year of extended coverage is 3%,
2 years is 6%,
3 years is 9%,
4 years is 12%
- Example:** HMI Part Number GT2107-WTBD
- Net sales price: \$1,000.00 x .03 = \$30.00
(1 year extended warranty, 2 years of total warranty coverage)
 - Total net price of part with 2 year warranty coverage = \$1,030.00
 - Incremental revenue realized by channel partner
- Warranty covers replacement cost of part only
 - Warranty claims follow the same process
 - Mitsubishi Electric Automation maintains all warranty information

Applicable Warranty Part Numbers

Please utilize the following part numbers when submitting a PO to MEAU

VFD Warranty

K21-EXTDVFD-1	(1 Year)
K21-EXTDVFD-2	(2 Year)
K21-EXTDVFD-3	(3 Year)
K21-EXTDVFD-4	(4 Year)

PLC Warranty

K21-EXTDPLC-1	(1 Year)
K21-EXTDPLC-2	(2 Year)
K21-EXTDPLC-3	(3 Year)
K21-EXTDPLC-4	(4 Year)

SERVO Warranty

K21-EXTDSERVO-1	(1 Year)
K21-EXTDSERVO-2	(2 Year)
K21-EXTDSERVO-3	(3 Year)
K21-EXTDSERVO-4	(4 Year)

HMI Warranty

K21-EXTDHMI-1	(1 Year)
K21-EXTDHMI-2	(2 Year)
K21-EXTDHMI-3	(3 Year)
K21-EXTDHMI-4	(4 Year)

Process



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